



The Organizational Development Initiative of LISC presents an

Experts Online Webcast

To Merge or Not to Merge

What Questions Are You Asking?

FUNDER CHIT-CHAT:

*"There are too many CDCs
out there."*

*"We can't continue to
support them all."*

*"We are telling them to
merge or die!"*

*"Gone are the days of the
lone-ranger organization;
few nonprofits will be able
to continue to save their
world on their own."*



Experts Online

Date: October 11, 2006

Time: 2:00 – 3:30 PM Eastern Time

To register: [click here now](#)

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30 minutes before the session):**
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To merge or not to merge – not the only question, but a pretty darn good one! The funding world is buzzing with that question and every variation on it. How secure are you in the sustainability of your organization? Are you competing with other organizations that have similar missions? Are you missing out on excellent economies of scale and other cost-savings offered by merged and semi-merged partnerships? What about the creative advantages of those partnerships? If and when the inevitable arrives, will you be in the driver's seat or simply a passenger along for the ride? Are you ignoring the inevitable?

Our Experts:

Kris Lambright Director of Finance & Administration, YWCA Seattle-King County-Snohomish County, Seattle, WA

Kim Cutcher, Executive Director, NorthRiver Development, Toledo, Ohio

Joanne Montagner Hull, CPA, Rocky River, Ohio

Bob Harrington, La Piana Associates, Inc. San Francisco, CA

Join them as they take you through:

- A **Six-Point Feasibility Analysis** to determine whether or not you should engage with organizations that approach you for merger opportunities.
- Ways to set yourself up as both the **Leader and the Vehicle** for successful mergers and partnerships within your community.
- A **Continuum of Partnerships** model that identifies opportunities to create real partnerships – the kind that funders are requesting more and more.
- A plethora of **Ways to Structure a "Merged" Entity**, from meshed organizations, to umbrellas and holding company-like entities.
- **Success Stories** of merged organizations. Why and how they did it!

Who Should Attend?

- CDC executives and managers
- Board members
- Intermediary staff
- Industry staff, consultants, and others engaged in providing support to CDCs

For more information contact Shelia Slemp (SSlemp@lisc.org).

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